What is Exchange Hub about and how is it transformational?

Launched at PLMIF in 2019

- A common solution for very similar customer needs
- Collaboration around data from different enterprise systems
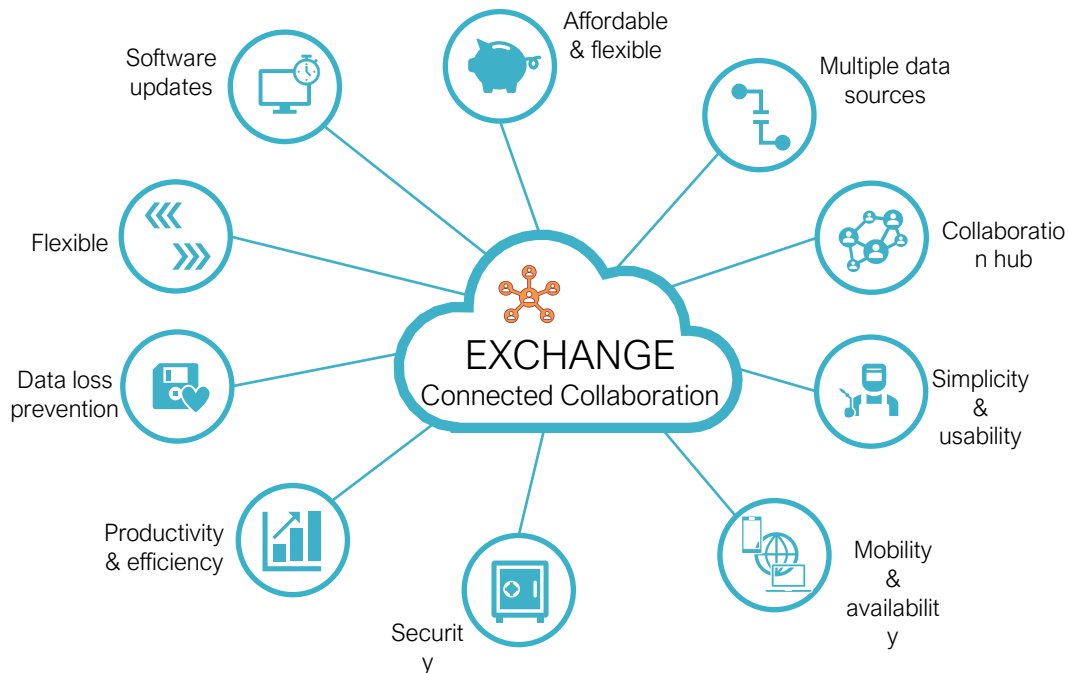- Cloud first vision for flexible adoption

Exchange Hub

TECHNIA Exchange Hub – Key Benefits

- **Reduce the time and effort** needed when interacting with suppliers, manufacturers and partners
- **Protect your IP** – share product data in a secure and controlled manner
- Keep control of the **data quality and integrity**
- Ensure that suppliers deliver **according to contract**
- **Reduce the time** needed to process a change
- **Reduce the cost of quality** – ensure that the correct documentation is used
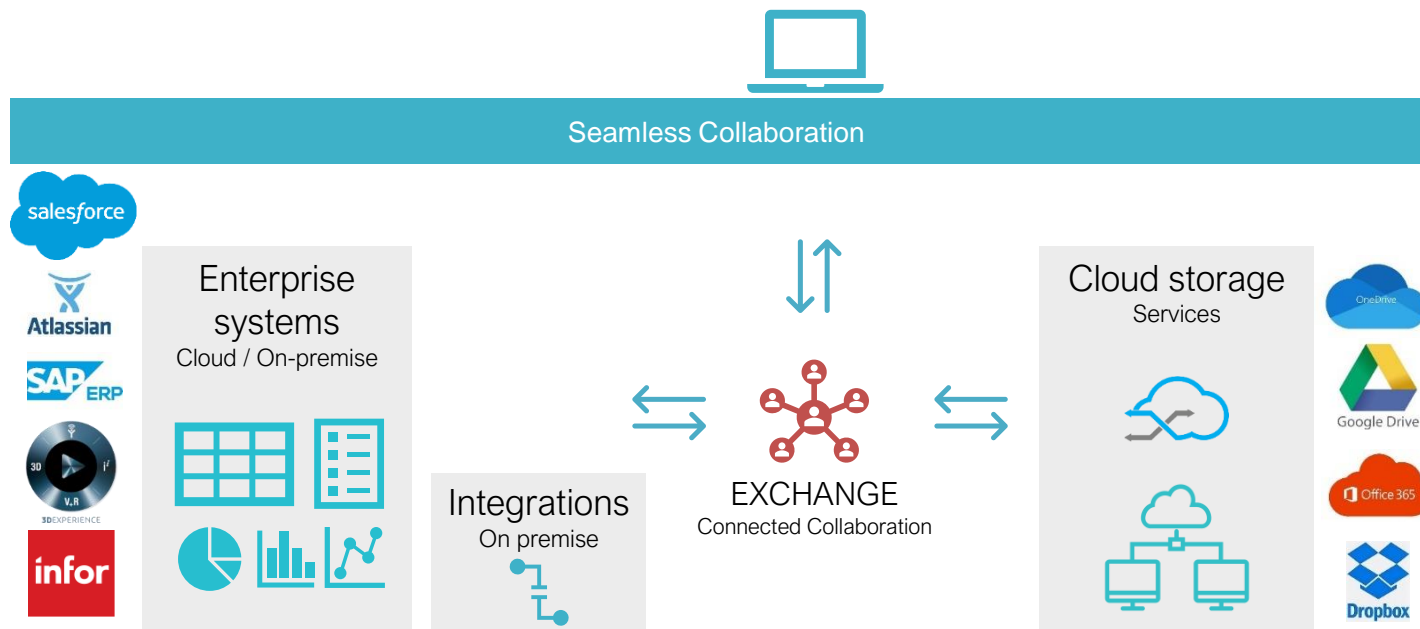- **Monitor the performance** of your suppliers in real time

Desired values and benefits with TECHNIA Exchange Hub

What would it mean if you could…

- increase accuracy and productivity in partner collaboration by 25%
- have one standard way of interacting with your partners
- always know the latest status of all changes, deviations, and issues
- skip trainings of your partners
- feel safe that no secret data is exposed
- have bidirectional updates between your systems
- adjust your running cost to the actual needs

Software updates

Affordable & flexible

Multiple data sources

Flexible

Collaboration hub

Data loss prevention

EXCHANGE
Connected Collaboration

Simplicity & usability

Productivity & efficiency

Security

Mobility & availability

Where Does Exchange Hub fit in the IT landscape

Seamless Collaboration

Enterprise systems
Cloud / On-premise

Integrations
On premise

EXCHANGE
Connected Collaboration

Cloud storage
Services

Partner Collaboration – MVP Solution Coverage

Standards access

Logging and Audit capability of Supplier activity in the system

Provide required outputs back to host company from changes/deviations (affected product, cost delta)

Buyer Management

Supplier Visibility / Privacy

Enable Design Partners to provide input during the change process

Bill of Materials

Consume / Raise Issues or Deviations

Part Information

Change Documentation

RFx Collaborative Process

Consume changes to assigned Items

Supplier classification to drive visibility and level of collaboration

Provide notification of release and changes to remove the manual packaging of data for suppliers

Download BOM Specifications

Workflow Tasks

TIME

QUALITY

COSTS

SCOPE

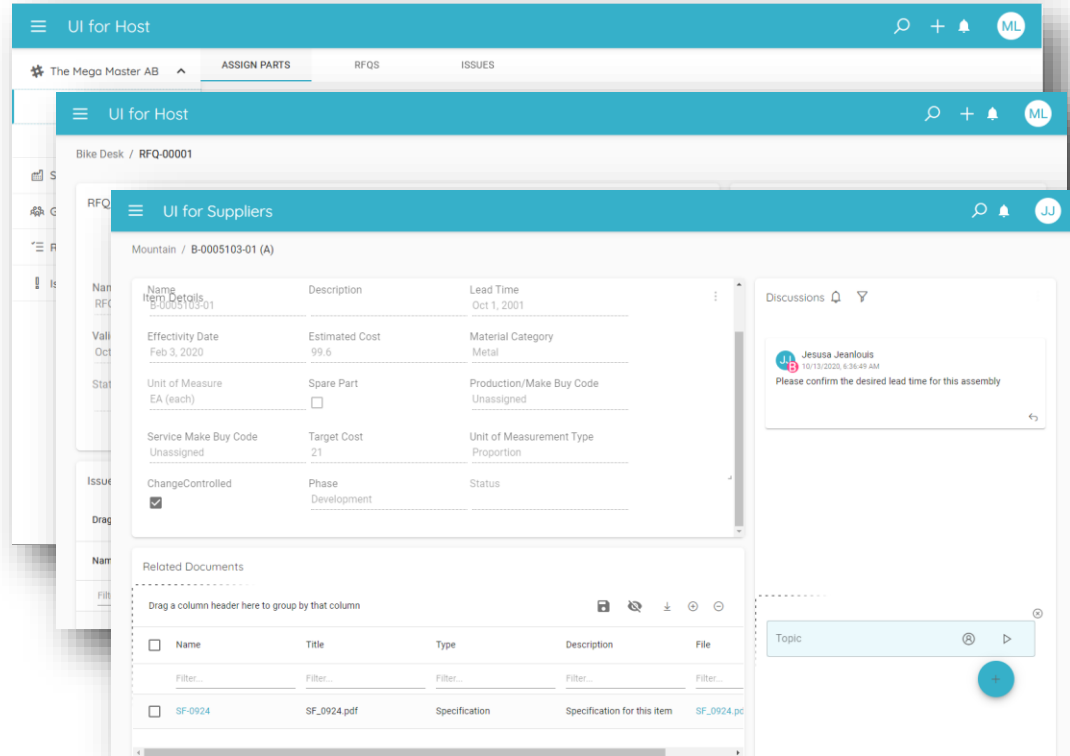TECHNIA
ADDNODE GROUP

PLMIF
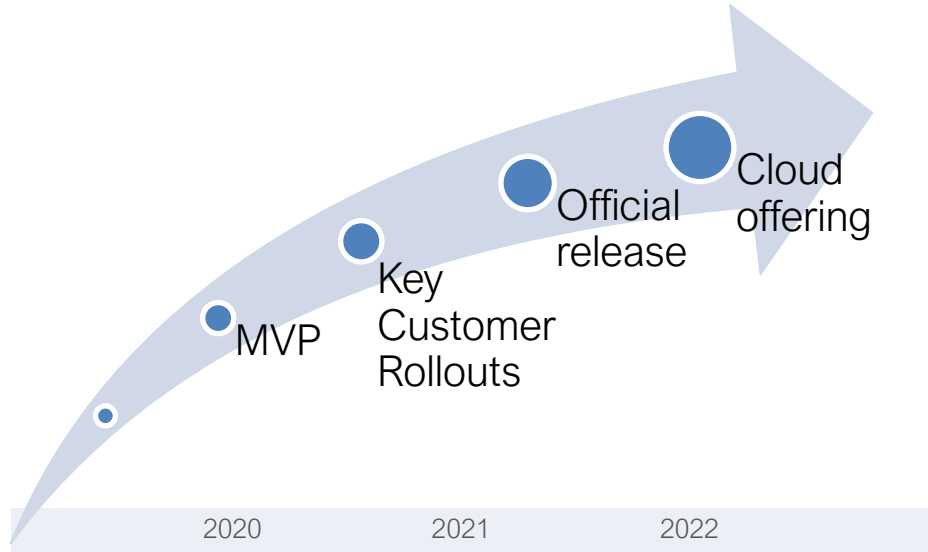Innovation Forum

Why Exchange Hub

Challenges

- Usability and training becomes a challenge
- Business critical information is treated in an un-secure and un-coordinated manner
- Lack of measurements of supplier performance
- Complexity of touchpoints can be overwhelming and costly to solve
- Unsynchronized data – risk of inconsistencies and need for merging of versions
- Partners require data from multiple systems

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TECHNIA Exchange Hub – Next Steps

Slide Subtitle

- Contact your local TECHNIA sales representative or contact myself james.goodale@technia.com
- Available on TECHNIA Cloud end of year

MVP

Key Customer Rollouts

Official release

Cloud offering

2020   2021   2022